

2023 First Quarter Report to Shareholders & Partners Quarter ended March 31, 2023

# **Dear Shareholders and Partners:**

Greetings from your Management Team!

We hope you had a pleasant winter, and this report finds you in good health.

In this report, we present the 1st Quarter 2023 financial performance for Edgewood Real Estate Investment Trust ("REIT"). Our REIT performance remains strong and through the 1st Quarter we are tracking very close to budget. Our multi-family portfolio consists of 6,651 units (as of March 31), and occupancy as of March 31 is 96.34%. Our net lease portfolio consists of 88 healthcare and other commercial properties and occupancy exceeds 99%.

We continue to seek quality net lease, healthcare and multi-family assets to add to our portfolio. We review, and analyze, on a daily basis potential acquisitions in targeted geographic markets. If our initial review satisfies our internal financial hurdle rates, we engage in negotiations with the prospective seller to arrive at a satisfactory purchase price. We continue to exercise patience and discipline in our review of potential acquisitions to identify properties which provide an adequate risk adjusted return.

We recently (closed on April 10) acquired a 370-unit Class A multi-family asset in San Antonio, Texas. This asset met our financial hurdle rates - and is a great addition to our portfolio. San Antonio remains a market of interest for the REIT, and in addition to the above multi-family asset, we own five medical office buildings in the San Antonio market.

We have received questions regarding the performance of Edgewood REIT in an elevated interest rate and inflationary environment. Frankly, we feel the REIT will benefit in this economic environment for several reasons:

- We have no variable rate debt; weighted average maturity of 9.5 years on our long-term debt; weighted average interest rate of 3.95% on our debt.
- We continue to grow our same store net operating income on the net lease portfolio and the multi-family portfolio.
- A majority of our net lease assets contain CPI–linked escalators with adjustments on an annual basis.
- We reset lease rates on our multi-family portfolio every 12 months.
- The replacement value of our assets will increase in an elevated inflationary environment.

As a Management Team, we believe quality dividend paying companies – like Edgewood REIT – that own income producing real estate will be a superior investment in an inflationary environment.

As always, if you have any questions, please do not hesitate to contact a member of your Management Team.

Thank you for your ongoing support.

Sincerely,

Management Team

BUILDING OUR FUTURE

Income Statement Data				
	YTD	First Quarter 2023		
Revenues	\$43,186,932	\$43,186,932		
Net Income	\$9,777,553	\$9,777,553		
Funds from Operations (FFO)	\$20,736,043	\$20,736,043		
Funds Available for Distribution (FAD)	\$19,049,211	\$19,049,211		

Balance Sheet Data		
	March 31, 2023	
Current Assets	\$70,100,785	
Current Liabilities	\$70,227,883	
Total Real Estate Investments	\$1,553,836,687	
Total Assets	\$1,649,549,489	
Long Term Liabilities	\$774,100,457	
Shareholder Equity	\$805,221,148	

Per Share Data				
-	YTD	First Quarter 2023		
Shares/ Partnership Units	46,485,846	46,485,846		
Net Income	\$0.2103	\$0.2103		
Funds from Operations (FFO)	\$0.4461	\$0.4461		
Funds Available for Distribution (FAD)	\$0.4098	\$0.4098		

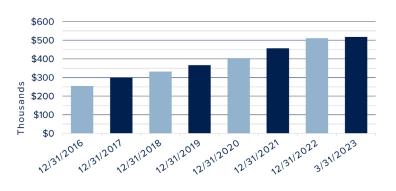
Weighted Shares Outstanding				
	YTD	First Quarter 2023		
Weighted Shares/ Partnership Units	46,289,301	46,289,301		
Net Income – Weighted Share	\$0.2112	\$0.2112		
Funds from Operations (FFO)	\$0.4480	\$0.4480		
Funds Available for Distribution (FAD)	\$0.4115	\$0.4115		
Dividends Per Share	\$0.3125	\$0.3125		
Total Dividends Paid	\$14,486,511	\$14,486,511		

Dividend Coverage			
	YTD	First Quarter 2023	
FFO/Total Dividends Paid	143.14%	143.14%	
FAD/Total Dividends Paid	131.50%	131.50%	

Roger Domres

#### **Investment Performance**

Calculations for the Investment Earnings Chart are based on an initial investment of \$100,000 with all quarterly dividends reinvested. An investment of \$100,000 on January 1, 2011 (inception) would be worth \$517,260.96 as of March 31, 2023.



### **Dividend Declaration**

The Board of Trustees declared a dividend of 31.25 cents per share to shareholders and partners of record as of March 31, payable on April 15, 2023. This constitutes the 48th consecutive quarterly dividend paid to our shareholders and partners.

## **Dividend Reinvestment**

Our Dividend Reinvestment Plan allows for the purchase of REIT shares at a 5% discount from the current share price to those shareholders and partners who elect to participate in the Plan. The Plan allows flexible reinvestment options. If you are not currently participating in the Plan and would like to do so, please contact your investment representative or the Edgewood REIT office.

# **Edgewood REIT Shares**

The Trustees approved a private placement offering at \$25.00 per share, which was effective November 1, 2022. If you are interested in purchasing additional shares, please contact your investment representative, Roger Domres at 701-240-3335 or Kari Oppegard at 701-212-4800 for assistance.